
Section 1: 8-K (MR. COOPER GROUP INC. 8-K)

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549**

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934**

Date of report (Date of earliest event reported): March 7, 2019 (March 7, 2019)

Mr. Cooper Group Inc.
(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

001-14667
(Commission File Number)

91-1653725
(I.R.S. Employer
Identification Number)

**8950 Cypress Waters Boulevard
Coppell, Texas 75019**
(Address of Principal Executive Offices)

(469) 549-2000
(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the

following provisions (*see* General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act .

Item 2.02 Results of Operations and Financial Condition.

On March 7, 2019, Mr. Cooper Group Inc. (the “Company”) issued a press release announcing its financial results for the fourth quarter and for its full fiscal year ended December 31, 2018. A copy of the press release is attached as Exhibit 99.1 and will be published in the Investors section on the Company’s website at www.mrcoopergroup.com. In connection with the release and the related conference call, the Company posted a presentation relating to its fourth quarter and its full fiscal year ended December 31, 2018 financial results in the Investors section on the Company’s website.

The press release and presentation include certain non-generally accepted accounting principles financial measures. Reconciliations to the most directly comparable generally accepted accounting principles financial measures are included in the press release and the presentation.

The information furnished pursuant to this Item 2.02 shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit
Number

Exhibit

[99.1](#) [Press release of Mr. Cooper Group Inc., dated March 7, 2019](#)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Mr. Cooper Group Inc.

Date: March 7, 2019

By: /s/ Amar Patel

Amar Patel
Chief Financial Officer

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Section 2: EX-99.1 (EXHIBIT 99.1)

Mr. Cooper Group Reports Fourth Quarter and Full Year 2018 Financial Results

- Reported full-year combined net income of \$1,038 million and fourth quarter GAAP net loss of \$(136) million or \$(1.50) per share
- Grew servicing portfolio to \$548 billion, up 7% quarter-over-quarter and 8% year-over-year
- Reported servicing margin of (7.6) basis points (bps) including mark-to-market or servicing margin of 6.7 bps excluding mark-to-market
- Grew origination fundings 5% quarter-over-quarter to \$5.4 billion
- Grew Xome third-party revenue to 57% from 49% in third quarter
- On February 1, 2019, closed acquisition of Pacific Union Financial
- On February 28, 2019, closed acquisition of Seterus mortgage servicing platform

DALLAS--(BUSINESS WIRE)--March 7, 2019--Mr. Cooper Group Inc. (NASDAQ:COOP) (the "Company"), which principally operates under the Mr. Cooper® and Xome® brands, reported a fourth quarter net loss of \$(136) million, or \$(1.50) per diluted share driven principally by a net fair value mark-to-market on the MSR portfolio of \$(188) million.

"The Company is coming off a period of strong growth and a very high level of activity in 2018, including the WMIH merger, the name change to Mr. Cooper Group, and three acquisitions. Now it's time for us to integrate these transactions and focus on profitability," said Jay Bray, Chairman and Chief Executive Officer of Mr. Cooper Group Inc.

"Fourth quarter results showcased the growth and margins of the company's market-leading servicing platform, and by executing on our servicing transformation initiative, project Titan, we intend to drive further efficiencies and improve the servicing experience for team members and customers," said Chris Marshall, Vice Chairman of Mr. Cooper Group Inc.

Servicing

The Servicing segment is focused on providing a best-in-class home loan experience for our 3.3 million customers while also strengthening asset performance for investors. In the fourth quarter, Servicing recorded pretax loss of \$(100) million principally driven by a net fair value mark-to-market on the MSR portfolio of \$(188) million. The change in fair value mark-to-market revenue compared to the prior period was primarily due to a lower interest rate environment. At year end, the carrying value of the MSR was approximately \$3.7 billion, equivalent to 124 bps of MSR UPB. Excluding the mark-to-market, Servicing earned \$88 million in pretax income during the quarter, equivalent to a servicing margin of 6.7 bps. Pretax income excluding mark-to-market and merger related costs improved 17% quarter-over-quarter driven by lower amortization, net of accretion due to a lower CPR, higher servicing fees driven by a larger portfolio, and by strong performance in the reverse portfolio. The strong performance in the reverse portfolio was driven by operational execution that led to favorable assignment volume, resulting in \$15 million benefit to pretax income. For the full year, Servicing achieved \$273 million combined pretax income or \$300 million pretax income excluding mark-to-market and merger related costs.

Mr. Cooper ended the year with a servicing portfolio of \$548 billion UPB, achieving 7% growth quarter-over-quarter and 8% growth year-over-year.

| | Quarter Ended | | | |
|---|----------------|--------|--------|--------|
| | Q3'18 Combined | | Q4'18 | |
| | \$ | BPS | \$ | BPS |
| Operational revenue | \$ 272 | 21.8 | \$ 280 | 21.3 |
| Amortization, net of accretion | (41) | (3.3) | (39) | (3.0) |
| Mark-to-market | 49 | 3.9 | (188) | (14.3) |
| Total revenues | 280 | 22.4 | 53 | 4.0 |
| Expenses | (230) | (18.4) | (199) | (15.1) |
| Total other income (expenses), net | 15 | 1.2 | 46 | 3.5 |
| Income (loss) before taxes | 65 | 5.2 | (100) | (7.6) |
| Mark-to-market | (49) | (3.9) | 188 | 14.3 |
| Merger related costs | 59 | 4.7 | — | — |
| Pretax income excluding mark-to-market and merger related costs | \$ 75 | 6.0 | \$ 88 | 6.7 |

(\$ in millions)

| | Quarter Ended | |
|----------------------------------|----------------|--------|
| | Q3'18 Combined | Q4'18 |
| Ending UPB (\$B) | \$ 514 | \$ 548 |
| Average UPB (\$B) | \$ 500 | \$ 526 |
| 60+ day delinquency rate | 2.5% | 2.2% |
| Annualized CPR | 11.1% | 9.1% |
| Annualized CPR, net of recapture | 9.6% | 7.7% |
| Modifications and workouts | 14,448 | 10,645 |

Originations

The Originations segment focuses on creating servicing assets at attractive margins through existing customer relationships and correspondent originations. Excluding \$5 million in business shutdown costs, Originations earned pretax income of \$16 million in the fourth quarter. For the full year, Originations earned \$94 million combined pretax income, or \$99 million excluding business shutdown costs.

Funded loans totaled approximately \$5.4 billion UPB, up 5% quarter-over-quarter, with \$2.3 billion from the consumer direct channel and \$3.2 billion from the correspondent channel.

| | Quarter Ended | |
|---|----------------|-------|
| | Q3'18 Combined | Q4'18 |
| <i>(\$ in millions)</i> | | |
| Income before taxes | \$ 32 | \$ 11 |
| Business shutdown costs | — | 5 |
| Pretax income excluding business shutdown costs | \$ 32 | \$ 16 |

| | Quarter Ended | |
|--|----------------|----------|
| | Q3'18 Combined | Q4'18 |
| <i>(\$ in millions)</i> | | |
| Total pull through adjusted volume | \$ 5,027 | \$ 4,874 |
| Funded volume | \$ 5,147 | \$ 5,425 |
| Refinance recapture percentage | 57% | 55% |
| Recapture percentage | 22% | 26% |
| Purchase volume as a percentage of funded volume | 53% | 58% |

Xome

Xome provides real estate solutions including property disposition, asset management, title, close, valuation, and field services to Mr. Cooper and third-party clients. The Xome segment recorded pretax loss of \$(2) million during the fourth quarter, or \$1 million net of adjustments. The decline in pretax income quarter-over-quarter was driven by the integration of Assurant Mortgage Solutions (AMS) and lower exchange property listings sold. The AMS impact in the fourth quarter was \$7 million, up from \$5 million in the prior quarter due to Xome incurring a full quarter of AMS results. For the full year, Xome earned \$34 million combined pretax income or \$29 million pretax income, net of adjustments.

| | Quarter Ended | |
|-----------------------------------|----------------|--------|
| | Q3'18 Combined | Q4'18 |
| <i>(\$ in millions)</i> | | |
| Income (loss) before taxes | \$ 4 | \$ (2) |
| Business shutdown costs | 1 | 1 |
| Asset sales | — | (1) |
| Intangible amortization | — | 3 |
| Pretax income, net of adjustments | \$ 5 | \$ 1 |

| | Quarter Ended | |
|--|----------------|-------|
| | Q3'18 Combined | Q4'18 |
| Exchange property listings sold | 2,658 | 2,222 |
| Exchange property listings at period end | 6,917 | 6,177 |

| | | |
|---|---------|---------|
| Services orders completed | 312,536 | 531,566 |
| Percentage of revenue earned from third-party customers | 49% | 57% |

Conference Call Webcast and Investor Presentation

The Company will host a conference call on March 7, 2019, at 9:00 A.M. Eastern Time. The conference call may be accessed by dialing 855-874-2685, or 720-634-2923 internationally. Please use the participant passcode 9057278 to access the conference call. A simultaneous audio webcast of the conference call will be available in the Investor section of www.mrcoopergroup.com. A replay will also be available by dialing 855-859-2056, or 404-537-3406 internationally. Please use the passcode 9057278 to access the replay. The replay will be accessible through March 21, 2019, at 1:00 P.M. Eastern Time. Additionally, the Company may use its website at www.mrcoopergroup.com as a distribution channel of material Company information.

Non-GAAP Financial Measures

The Company utilizes non-GAAP financial measures as the measures provide additional information to assist investors in understanding and assessing the Company's and our business segments' ongoing performance and financial results, as well as assessing our prospects for future performance. The non-GAAP measures facilitate a meaningful analysis and allow more accurate comparisons of our ongoing business operations because they exclude items that may not be indicative of or are unrelated to the Company's and our business segments' core operating performance, and are better measures for assessing trends in our underlying businesses. These items adjusted are consistent with how management views our businesses. Management uses these non-GAAP financial measures in making financial, operational and planning decisions and evaluating the Company's and our business segment's ongoing performance. We adjust pretax income (loss) in the servicing segment to eliminate the effects of mark-to-market adjustments which primarily reflects unrealized gains or losses based on the changes in fair value measurements of MSRs and their related financing liabilities for which a fair value accounting election was made. These adjustments, which can be highly volatile and material due to changes in credit markets, are not necessarily reflective of the gains and losses that will ultimately be realized by the Company. The pretax income in each segment also may eliminate, as applicable, transition and integration costs, gains (losses) on sales of fixed assets, certain settlement costs that are not considered normal operational matters, intangible amortization, and other adjustments based on the facts and circumstances that would provide investors a supplemental means for evaluating the Company's core operating performance.

Forward Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical or current fact included in this presentation that address activities, events, conditions or developments that we expect, believe or anticipate will or may occur in the future are forward-looking statements. Forward-looking statements give our current expectations and projections relating to our financial condition, results of operations, plans, objectives, future performance and business and these statements are not guarantees of future performance. Forward-looking statements may include the words "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," "strategy," "future," "opportunity," "may," "should," "will," "would," "will be," "will continue," "will likely result," and similar expressions. Such forward-looking statements involve risks and uncertainties that may cause actual events, results or performance to differ materially from those indicated by such statements. Certain of these risks are identified and discussed in documents Mr. Cooper has filed or will file from time to time with the SEC. These risk factors will be important to consider in determining future results and should be reviewed in their entirety. These forward-looking statements are expressed in good faith, and Mr. Cooper believes there is a reasonable basis for them. However, the events, results or trends identified in these forward-looking statements may not occur or be achieved. Forward-looking statements speak only as of the date they are made, and Mr. Cooper is not under any obligation, and expressly disclaims any obligation, to update, alter or otherwise revise any forward-looking statement, except as required by law. Readers should carefully review the statements set forth in the reports that Mr. Cooper has filed or will file from time to time with the SEC.

Basis of Presentation

For purpose of Mr. Cooper's financial statement presentation, Mr. Cooper Group Inc. was determined to be the accounting acquirer in the WMIH Corp. merger. "Predecessor" financial information relates to Nationstar and "Successor" financial information relates to Mr. Cooper. The financial results for the three months ended December 31, 2018, reflect the results of the Successor. With respect to the three months ended September 30, 2018, the Company has presented the results on a "combined" basis by combining the financial results of the Predecessor for the period from July 1, 2018, through July 31, 2018, and the financial results of the Successor for the period from August 1, 2018, through September 30, 2018. Although the separate financial results of the Predecessor for the period from July 1, 2018, through July 31, 2018, and the Successor for the period from August 1, 2018, through September 30, 2018, are each separately presented under generally accepted accounting principles ("GAAP") in the United States, the combined results reported reflect non-GAAP financial measures, because a different basis of accounting was used with respect to the financial results for the Predecessor as compared to the financial results of the Successor. The financial results for the period January 1, 2018, through July 31, 2018, reflect the results of the Predecessor.

Financial Tables

MR. COOPER GROUP INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

(millions of dollars, except for earnings per share data)

| | Predecessor | Successor | Combined | Successor |
|---|---|--|--|---|
| | For the Period July 1- July 31, 2018 | For the Period August 1- September 30, 2018 | Three Months Ended September 30, 2018 | Three Months Ended December 31, 2018 |
| Revenues: | | | | |
| Service related, net | \$ 95 | \$ 235 | \$ 330 | \$ 347 |
| Mark-to-market | 25 | 24 | 49 | (188) |
| Net gain on mortgage loans held for sale | 44 | 83 | 127 | 93 |
| Total revenues | 164 | 342 | 506 | 252 |
| Total expenses | 242 | 275 | 517 | 432 |
| Other income (expense): | | | | |
| Interest income | 48 | 90 | 138 | 166 |
| Interest expense | (53) | (122) | (175) | (171) |
| Other income (expenses) | — | 6 | 6 | 7 |
| Total other income (expenses), net | (5) | (26) | (31) | 2 |
| Income before income tax expense (benefit) | (83) | 41 | (42) | (178) |
| Income tax expense (benefit) | (19) | (979) | (998) | (42) |
| Net income (loss) attributable to Successor/Predecessor | (64) | 1,020 | 956 | (136) |
| Undistributed earnings attributable to participating stockholders | — | 9 | 9 | — |
| Net income (loss) attributable to Mr. Cooper Group | \$ (64) | \$ 1,011 | \$ 947 | \$ (136) |

Earnings (loss) per share attributable to common stockholders:

| | | | |
|---------|-----------|----------|-----------|
| Basic | \$ (0.65) | \$ 11.13 | \$ (1.50) |
| Diluted | \$ (0.65) | \$ 10.99 | \$ (1.50) |

Weighted average shares of common stock outstanding (in thousands):

| | | | |
|---------|--------|--------|--------|
| Basic | 98,164 | 90,808 | 90,816 |
| Diluted | 98,164 | 91,992 | 90,816 |

MR. COOPER GROUP INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED BALANCE SHEETS

(millions of dollars)

| | Successor | Successor |
|---|--------------------|-------------------|
| | September 30, 2018 | December 31, 2018 |
| Assets | | |
| Cash and cash equivalents | \$ 198 | \$ 242 |
| Restricted cash | 332 | 319 |
| Mortgage servicing rights | 3,500 | 3,676 |
| Advances and other receivables, net | 1,174 | 1,194 |
| Reverse mortgage interests, net | 8,886 | 7,934 |
| Mortgage loans held for sale at fair value | 1,681 | 1,631 |
| Mortgage loans held for investment | 122 | 119 |
| Property and equipment, net | 102 | 96 |
| Deferred tax asset | 934 | 967 |
| Other assets | 799 | 795 |
| Total assets | \$ 17,728 | \$ 16,973 |
| Liabilities and Stockholders' Equity | | |
| Unsecured senior notes, net | \$ 2,457 | \$ 2,459 |
| Advance facilities, net | 596 | 595 |

| | | |
|---|-----------|-----------|
| Warehouse facilities, net | 2,888 | 2,349 |
| Payables and accrued liabilities | 1,342 | 1,543 |
| MSR related liabilities - nonrecourse at fair value | 1,123 | 1,216 |
| Mortgage servicing liabilities | 79 | 71 |
| Other nonrecourse debt, net | 7,165 | 6,795 |
| Total liabilities | 15,650 | 15,028 |
| Total stockholders' equity | 2,078 | 1,945 |
| Total liabilities and stockholders' equity | \$ 17,728 | \$ 16,973 |

**UNAUDITED SEGMENT STATEMENT OF
OPERATIONS & EARNINGS RECONCILIATION**

(millions of dollars, except for earnings per share data)

| | Combined | | | | | |
|--|---|--------------|-------------|---------------------|-------------|----------------|
| | Three Months Ended for September 30, 2018 | | | | | |
| | Servicing | Originations | Xome | Corporate and Other | Elim. | Consolidated |
| Service related, net | \$ 280 | \$ 14 | \$ 95 | \$ — | \$ (10) | \$ 379 |
| Net gain on mortgage loans held for sale | — | 117 | — | — | 10 | 127 |
| Total revenues | 280 | 131 | 95 | — | — | 506 |
| Total expenses | 230 | 100 | 90 | 97 | — | 517 |
| Other income (expense): | | | | | | |
| Interest income | 119 | 16 | — | 3 | — | 138 |
| Interest expense | (109) | (16) | (1) | (49) | — | (175) |
| Other expense | 5 | 1 | — | — | — | 6 |
| Total other income (expense) | 15 | 1 | (1) | (46) | — | (31) |
| Pretax income (loss) | \$ 65 | \$ 32 | \$ 4 | \$ (143) | \$ — | \$ (42) |

Non-GAAP Reconciliation:

| | | | | | | |
|--|-------|-------|------|----------|------|---------|
| Pretax income (loss) | \$ 65 | \$ 32 | \$ 4 | \$ (143) | \$ — | \$ (42) |
| Mark-to-market | (49) | — | — | — | — | (49) |
| Business shutdown costs | — | — | 1 | — | — | 1 |
| Merger related costs | 59 | — | — | 64 | — | 123 |
| Intangible amortization | — | — | — | 9 | — | 9 |
| Pretax income (loss), net of adjustments | \$ 75 | \$ 32 | \$ 5 | \$ (70) | \$ — | \$ 42 |

**UNAUDITED SEGMENT STATEMENT OF
OPERATIONS & EARNINGS RECONCILIATION**

(millions of dollars, except for earnings per share data)

| | Predecessor | | | | | |
|--|-------------------------------------|--------------|-------------|---------------------|-------------|----------------|
| | For the Period July 1-July 31, 2018 | | | | | |
| | Servicing | Originations | Xome | Corporate and Other | Elim. | Consolidated |
| Service related, net | \$ 97 | \$ 4 | \$ 22 | \$ — | \$ (3) | \$ 120 |
| Net gain on mortgage loans held for sale | — | 41 | — | — | 3 | 44 |
| Total revenues | 97 | 45 | 22 | — | — | 164 |
| Total expenses | 126 | 34 | 19 | 63 | — | 242 |
| Other income (expense): | | | | | | |
| Interest income | 41 | 6 | — | 1 | — | 48 |
| Interest expense | (35) | (6) | — | (12) | — | (53) |
| Other expense | — | — | — | — | — | — |
| Total other income (expense) | 6 | — | — | (11) | — | (5) |
| Pretax income (loss) | \$ (23) | \$ 11 | \$ 3 | \$ (74) | \$ — | \$ (83) |

Income tax benefit

19

| | |
|---|------------------|
| Net loss | (64) |
| Undistributed earnings attributable to participating stockholders | — |
| Net loss attributable to common stockholders of Mr. Cooper Group | <u>\$ (64)</u> |
| Loss per share | |
| Basic | <u>\$ (0.65)</u> |
| Diluted | <u>\$ (0.65)</u> |

**UNAUDITED SEGMENT STATEMENT OF
OPERATIONS & EARNINGS RECONCILIATION**
(millions of dollars, except for earnings per share data)

| | Successor | | | | | |
|--|--|--------------|-------------|---------------------|-------------|-----------------|
| | For the Period August 1 - September 30, 2018 | | | | | |
| | Servicing | Originations | Xome | Corporate and Other | Elim. | Consolidated |
| Service related, net | \$ 183 | \$ 10 | \$ 73 | \$ — | \$ (7) | \$ 259 |
| Net gain on mortgage loans held for sale | — | 76 | — | — | 7 | 83 |
| Total revenues | <u>183</u> | <u>86</u> | <u>73</u> | <u>—</u> | <u>—</u> | <u>342</u> |
| Total expenses | <u>104</u> | <u>66</u> | <u>71</u> | <u>34</u> | <u>—</u> | <u>275</u> |
| Other income (expense): | | | | | | |
| Interest income | 78 | 10 | — | 2 | — | 90 |
| Interest expense | (74) | (10) | (1) | (37) | — | (122) |
| Other expense | 5 | 1 | — | — | — | 6 |
| Total other income (expense) | <u>9</u> | <u>1</u> | <u>(1)</u> | <u>(35)</u> | <u>—</u> | <u>(26)</u> |
| Pretax income (loss) | <u>\$ 88</u> | <u>\$ 21</u> | <u>\$ 1</u> | <u>\$ (69)</u> | <u>\$ —</u> | <u>\$ 41</u> |
| Income tax benefit | | | | | | 979 |
| Net income | | | | | | 1,020 |
| Undistributed earnings attributable to participating stockholders | | | | | | 9 |
| Net income attributable to common stockholders of Mr. Cooper Group | | | | | | <u>\$ 1,011</u> |
| Earnings per share | | | | | | |
| Basic | | | | | | <u>\$ 11.13</u> |
| Diluted | | | | | | <u>\$ 10.99</u> |

**UNAUDITED SEGMENT STATEMENT OF
OPERATIONS & EARNINGS RECONCILIATION**
(millions of dollars, except for earnings per share data)

| | Successor | | | | | |
|---|--|--------------|---------------|---------------------|-------------|-----------------|
| | Three Months Ended for December 31, 2018 | | | | | |
| | Servicing | Originations | Xome | Corporate and Other | Elim. | Consolidated |
| Service related, net | \$ 53 | \$ 14 | \$ 104 | \$ — | \$ (12) | \$ 159 |
| Net gain on mortgage loans held for sale | — | 81 | — | — | 12 | 93 |
| Total revenues | <u>53</u> | <u>95</u> | <u>104</u> | <u>—</u> | <u>—</u> | <u>252</u> |
| Total expenses | <u>199</u> | <u>89</u> | <u>107</u> | <u>37</u> | <u>—</u> | <u>432</u> |
| Other income (expense): | | | | | | |
| Interest income | 144 | 17 | — | 5 | — | 166 |
| Interest expense | (99) | (16) | — | (56) | — | (171) |
| Other expense | 1 | 4 | 1 | 1 | — | 7 |
| Total other income (expense) | <u>46</u> | <u>5</u> | <u>1</u> | <u>(50)</u> | <u>—</u> | <u>2</u> |
| Pretax income (loss) | <u>\$ (100)</u> | <u>\$ 11</u> | <u>\$ (2)</u> | <u>\$ (87)</u> | <u>\$ —</u> | <u>\$ (178)</u> |
| Income tax benefit | | | | | | 42 |
| Net loss | | | | | | (136) |
| Undistributed earnings attributable to participating stockholders | | | | | | — |

| | |
|--|-----------|
| Net loss attributable to common stockholders of Mr. Cooper Group | \$ (136) |
| Loss per share | |
| Basic | \$ (1.50) |
| Diluted | \$ (1.50) |

Non-GAAP Reconciliation:

| | | | | | | |
|--|--------------|--------------|-------------|----------------|-------------|--------------|
| Pretax income (loss) | \$ (100) | \$ 11 | \$ (2) | \$ (87) | \$ — | \$ (178) |
| Mark-to-market | 188 | — | — | — | — | 188 |
| Business shutdown costs | — | 5 | 1 | — | — | 6 |
| Merger related costs | — | — | — | 4 | — | 4 |
| Asset sales | — | — | (1) | — | — | (1) |
| Intangible amortization | — | — | 3 | 11 | — | 14 |
| Pretax income (loss), net of adjustments | <u>\$ 88</u> | <u>\$ 16</u> | <u>\$ 1</u> | <u>\$ (72)</u> | <u>\$ —</u> | <u>\$ 33</u> |

**UNAUDITED SEGMENT STATEMENT OF
OPERATIONS & EARNINGS RECONCILIATION**

(millions of dollars, except for earnings per share data)

| | Combined | | | | | |
|--|----------------------------------|--------------|--------------|---------------------|-------------|--------------|
| | Year Ended for December 31, 2018 | | | | | |
| | Servicing | Originations | Xome | Corporate and Other | Elim. | Consolidated |
| Service related, net | \$ 976 | \$ 60 | \$ 326 | \$ 1 | \$ (44) | \$ 1,319 |
| Net gain on mortgage loans held for sale | — | 427 | — | — | 44 | 471 |
| Total revenues | <u>976</u> | <u>487</u> | <u>326</u> | <u>1</u> | <u>—</u> | <u>1,790</u> |
| Total expenses | <u>777</u> | <u>400</u> | <u>301</u> | <u>174</u> | <u>—</u> | <u>1,652</u> |
| Other income (expense): | | | | | | |
| Interest income | 510 | 65 | — | 14 | — | 589 |
| Interest expense | (441) | (63) | (1) | (176) | — | (681) |
| Other expense | 5 | 5 | 10 | (1) | — | 19 |
| Total other income (expense) | <u>74</u> | <u>7</u> | <u>9</u> | <u>(163)</u> | <u>—</u> | <u>(73)</u> |
| Pretax income (loss) | <u>\$ 273</u> | <u>\$ 94</u> | <u>\$ 34</u> | <u>\$ (336)</u> | <u>\$ —</u> | <u>\$ 65</u> |

Non-GAAP Reconciliation:

| | | | | | | |
|--|---------------|--------------|--------------|-----------------|-------------|---------------|
| Pretax income (loss) | \$ 273 | \$ 94 | \$ 34 | \$ (336) | \$ — | \$ 65 |
| Mark-to-market | (32) | — | — | — | — | (32) |
| Business shutdown costs | — | 5 | 2 | — | — | 7 |
| Merger related costs | 59 | — | — | 73 | — | 132 |
| Asset sales | — | — | (10) | — | — | (10) |
| Intangible amortization | — | — | 3 | 20 | — | 23 |
| Pretax income (loss), net of adjustments | <u>\$ 300</u> | <u>\$ 99</u> | <u>\$ 29</u> | <u>\$ (243)</u> | <u>\$ —</u> | <u>\$ 185</u> |

**UNAUDITED SEGMENT STATEMENT OF
OPERATIONS & EARNINGS RECONCILIATION**

(millions of dollars, except for earnings per share data)

| | Successor | | | | | |
|--|---|--------------|------------|---------------------|----------|--------------|
| | For the Period August 1-December 31, 2018 | | | | | |
| | Servicing | Originations | Xome | Corporate and Other | Elim. | Consolidated |
| Service related, net | \$ 236 | \$ 24 | \$ 177 | \$ — | \$ (19) | \$ 418 |
| Net gain on mortgage loans held for sale | — | 157 | — | — | 19 | 176 |
| Total revenues | <u>236</u> | <u>181</u> | <u>177</u> | <u>—</u> | <u>—</u> | <u>594</u> |
| Total expenses | <u>303</u> | <u>155</u> | <u>178</u> | <u>71</u> | <u>—</u> | <u>707</u> |
| Other income (expense): | | | | | | |
| Interest income | 222 | 27 | — | 7 | — | 256 |
| Interest expense | (173) | (26) | (1) | (93) | — | (293) |

| | | | | | | |
|--|----------------|--------------|---------------|-----------------|-------------|-----------------|
| Other expense | 6 | 5 | 1 | 1 | — | 13 |
| Total other income (expense) | 55 | 6 | — | (85) | — | (24) |
| Pretax income (loss) | \$ (12) | \$ 32 | \$ (1) | \$ (156) | \$ — | \$ (137) |
| Income tax benefit | | | | | | 1,021 |
| Net income | | | | | | 884 |
| Undistributed earnings attributable to participating stockholders ⁽¹⁾ | | | | | | 8 |
| Net income attributable to common stockholders of Mr. Cooper Group | | | | | | \$ 876 |
| Earnings per share | | | | | | |
| Basic | | | | | | \$ 9.65 |
| Diluted | | | | | | \$ 9.54 |

⁽¹⁾ Due to the loss during the fourth quarter of 2018, the Company did not allocate the losses to participating stockholders, therefore the combined year to date undistributed earnings attributable to participating stockholders may not equal the sum of the periods.

**UNAUDITED SEGMENT STATEMENT OF
OPERATIONS & EARNINGS RECONCILIATION**

(millions of dollars, except for earnings per share data)

| | Predecessor | | | | | Consolidated |
|--|--|--------------|--------------|---------------------|-------------|---------------|
| | For the Period January 1 - July 31, 2018 | | | | | |
| | Servicing | Originations | Xome | Corporate and Other | Elim. | |
| REVENUES: | | | | | | |
| Service related, net | \$ 740 | \$ 36 | \$ 149 | \$ 1 | \$ (25) | \$ 901 |
| Net gain on mortgage loans held for sale | — | 270 | — | — | 25 | 295 |
| Total revenues | 740 | 306 | 149 | 1 | — | 1,196 |
| Total expenses | 474 | 245 | 123 | 103 | — | 945 |
| Other income (expense): | | | | | | |
| Interest income | 288 | 38 | — | 7 | — | 333 |
| Interest expense | (268) | (37) | — | (83) | — | (388) |
| Other expense | (1) | — | 9 | (2) | — | 6 |
| Total other income (expense) | 19 | 1 | 9 | (78) | — | (49) |
| Pretax income (loss) | \$ 285 | \$ 62 | \$ 35 | \$ (180) | \$ — | \$ 202 |
| Income tax expense | | | | | | 48 |
| Net income | | | | | | 154 |
| Undistributed earnings attributable to participating stockholders | | | | | | — |
| Net income attributable to common stockholders of Mr. Cooper Group | | | | | | \$ 154 |
| Earnings per share | | | | | | |
| Basic | | | | | | \$ 1.57 |
| Diluted | | | | | | \$ 1.55 |

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